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443 571 sages to specific villages, to find the help needed in the event of a fight, and finally to find an escape route by which one can leave in the event of trouble.

443 463 563 The vendors in the larger markets of Mossi country include Yoruba, Hausa and other ethnic groups, many of whose members were born in Mossi country and have never visited the land of their fathers. The lives of these people are usually centered around the markets; where the markets are held every day, many of the men, women and children of these foreign groups spend almost all of their lives at the [439] markets. In marked contrast to the Mossi, they usually sell products of foreign provenience, whether African or European, and seldom deal in the local products. These vendors are tolerated by the Mossi and are valued for their commerce, but are always regarded as outsiders. And as outsiders the markets do not belong to them, but only to the Mossi. Even so, the Mossi do not really like the larger markets. 443 829 True, one can buy all kinds of wonderful goods on the large markets, but to the Mossi, a market is more than a place where one goes to buy and sell, even though everyone who goes there tries to do some of both.

443 462 438 439 There is a marked division of labor among the vendors in a Mossi market—a division which can be seen at its best on the local markets. Here only the women sell cooked food, beer, millet, rice, peanuts, shea-butter, tobacco, and all of the other locally grown vegetables and vegetable products, except cotton which may also be sold by a man. In contrast, women do not sell such local products as cotton cloth, hemp, jewelry, iron implements and leather goods, which are the province of the men. Only men may butcher and sell animals and meat in the market. And they alone control the commerce in foreign food articles such as salt and dried fish. Both men and women sell the valuable imported kola nut, but only men sell goods of European manufacture such as cigarettes, matches, sugar, mirrors and so on. [857] Small girls sell calabashes of water to everyone, and small boys wander through the market selling single cigarettes, bundles of a few matches, single lumps of sugar, chickens and guinea fowls, and skewers of roasted meat.

443 437 ● 432 There is little competition about someone else having "stolen" a customer. The reason for this is mainly that every person in the market is a potential customer of everyone else. Normally, a buyer simply moves from seller to seller sampling the goods if that is possible (some unscrupulous men can even get drunk in the process of "sampling" beer) and trying to get the best bargain. No seller would think of running after a customer, and customers seldom, if ever, move away from a vendor in the hope that he would be called back to her stall to buy at a lower price.

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to be sold the article at a lower price. The result is that the pace of commerce in a Mossi market is somewhat relaxed, but the lack of intense competition prevents a great deal of hositility and quarreling among the market people.

The amount of small trading which takes place in a Mossi market is fantastic, so much so that one gains the impression that some people trade simply for the sake of trading. Everyone tries to get money so that he or she can buy some desired object, but it is impossible for one to obtain a clear idea of what kind of profit, if any, people make from their commerce. In fact, the idea of a profit does not seem to be important when people are selling their own products. Most people only think about profit when they buy things to resell—whether these things are of African or European manufacture. This, incidentally, is one of the reasons why the prices of foodstuffs are about 10 per cent lower in the country districts than at Wagadougou, and concommitently, why imported products are 10 to 20 per cent higher in the rural districts than at Wagadougou where they are bought. When a woman takes such products as cotton, beans or millet to market, she may gross about 100 francs in the course of the day. But out of this she may give a few francs to her husband to buy kola nuts, a few francs to her daughter to buy a plastic necklace, and spend the rest for a cotton skirt, a piece of meat and condiments for her sauces. Men whose wives do not bring many goods to market must usually give them about 100 francs to spend on the various products the family needs. There are no official restrictions on the kinds of goods which may or may not be sold in the Mossi markets. In pre-European times slaves and eunuchs were the common stock-in-trade of the major markets and of some of the smaller ones as well. The only active supervision that existed and still exists concerns the butchering of meat. Every person who sells meat in the market must exhibit the skin of the butchered animal in a public place so that there will be no question as to the ownership of the animal. If the meat in question is the remains of a cow killed and half-eaten by a lion, then the village or district chief must be notified before the meat enters the market. The person in charge of this task used to be, and often still is, a man called the Kos Naba, a kind of sales chief. He also formerly doubled as a tax collector for the rulers and chiefs. Another official, the Raga Naba, where he still exists, is more concerned with protecting the lives and property of the people who trade at the markets, but he also supervises the sale of some commodities there and formerly also collected taxes for his superior.

In pre-European times, every important Mossi prince and district chief had the counterpart of a Kos Naba and Raga Naba, to collect taxes in their markets.

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greeting a lower status benefactor, a man will get down and greet him from a kneeling position. It is because of this elaborate system of greeting, with the many opportunities thus provided for one person to slight another, that many important persons never go to the market. As a rule, the failure of any one person to give the required greeting to another when they meet in the market place is always an indication of strained relations between them.

The persons from whom an individual may buy goods, and the kinds of goods which may be purchased by one individual from another, are governed by convention and social relationships. A person may not buy anything from a relative except European goods. A man cannot buy any but cooked food in the market place, and often he asks a female relative or a passing female to buy it for him. To do the contrary is held to be unmanly and indicative of a bad character. A woman will not buy cotton cloth but will send a man to buy it for her. She would hate to have people believe that she has no male relative to weave it for her, or what is more likely, that she is too lazy to spin the cotton thread which would then be woven for her. A woman may purchase any type of commodity from other women, but she must be careful not to patronize men who are known to be libertines or with whom she is suspected of having an affair. She must also be careful about running errands for men, since people know that men often use this device to establish amorous relationships with women. Men also use this device to give presents, or to arrange secret meetings with them. If any man sees a female relative involved in any of these misadventures, he chases her away and more than likely curses the man, if he does not fight him. In any event, he warns the man to leave the woman alone.

The market is one of the few places where men and women can initiate relationships not sanctioned by their relatives. Under normal conditions marriages are arranged between unrelated individuals through the lineage members who establish "friendly" relationships. Two friends might ask their lineage heads for women to exchange as wives or the "friend" who has received more gifts from the other will give over a wife. Because the older men most often have goods and women at their disposal, they are usually the ones who receive wives. The result is that most young men have no wives, and until they inherit wives from lineage members, are continually seeking to establish intimate relations with women whom they meet on the market place. The technique which a young man employes to gain the favors of a woman he sees at market is highly stereotyped. First of all, he must ascertain that the woman in question is not a member of his maximal lineage or married to a member of his own lineage. A responsible